

Ziad Mouheiche

DOB :1979 September 07

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Education

- **Advanced Studies Diploma in Business Administration (D.E.A. Accounting, Decision Making and Control)**
University of Paris IX (Dauphine), France
September 2004
- **Masters in Business and Management – Banking and Finance**
Saint Joseph University, Beirut, Lebanon
June 2003
- **Bachelor's degree in Business Administration -Finance**
Saint Joseph University, Tripoli, Lebanon
June 2002
- **Lebanese Baccalaureate –Experimental Sciences**
College des Freres, Tripoli, Lebanon
July 1997

Professional Experience:

BLC Bank (September 2017-Present):

Assistant Branch Manager and Anti Money Laundering Officer with the following responsibilities:

- Coaching and monitoring employees
- Assuring Training for all branch staff on the newly adopted policies, procedures, systems and applications
- Responsible for all branch transactions
- Assist the manager in commercial target and ensure the follow up with the branch commercial team
- Coordinate with the Head Office for all reports, budgets and production
- Build, maintain and develop a portfolio of satisfied clients
- Anti Money Laundering Responsible monitoring all transactions and client's account movement

Bank Libano Francaise (October 2005-September 2017)

Relationship manager in SME and Corporate Departments:

- Responsible for a credit portfolio to develop and diversify (different economic sectors)
- Study credit files for commercial loans
- Follow up with debtor clients (individuals and companies), investigating their banking needs and offer them the adequate financing solution
- Feasibility studies for new commercial projects, start ups

Researches

- Practice in Lebanese Banks (Training Report, September 2000)
- Feasibility Study of a Pharmaceutical Firm in Lebanon (Field Project, Bachelor Degree, September 2002)
- Fair Value and Bank's volatility (Thesis, Advanced Studies Diploma, September 2004)

Selected courses and Seminars

- Credit File (Association des Banques au Liban, March 2006)
- General Principles of Banker's Responsibilities (Association des Banques au Liban, June 2006)
- Feasibility Study (Association des Banques au Liban, March 2007)
- The Expert Persuasive Communicator (Leading Minds, April 2007)
- Professionalism of Banking Service (Business Consultancy and Training Services, July 2007)
- Coaching Program (Wydner Coaches, March 2009)
- Investigations in suspicious transactions for money laundering and terrorism financing (Association des Banques au Liban, February 2016)
- Passing with success :Customer Due Diligence, Sanctions and Anti-Money Laundering and Counter Terrorist Financing Certificates (Standard Chartered Financial Crime Compliance Academy, July 2016)
- Various Seminars (in-house): Anti Money Laundering, Management skills and Leadership, Trade Finance, Cards, Economic Index, Financial Analysis, Risk Management, Operational Risks, Moody's KMV, Customer relationship management, bank's products and services, Development of commercial sense, Dealing Room Activities, FATCA, Leadership for leaders.

Achieving with success the Banque du Liban Requirements, thus obtaining certificates from Chartered Institute for Securities and Investment (CISI-London) and becoming an Associate member of CISI holding an IOC (Investment Operation Certificate-February 2015) and passing the Integrity Matters Test (May 2016):

- Lebanese Financial Regulations (ESA, May 2013)
- International Introduction to Investment (*pass with merit*- ESA, July 2014)
- Risks in Financial Services (ESA, February 2015)
- Combating Financial Crime (ESA, May 2016)

Computer Skills

- Microsoft Office, Citrix, Oracle, Temenos

Languages

- Arabic, English and French

Other Activities and Hobbies

- General Culture, readings and travelling
- Achieving the 1st course in Arbitration and Mediation (June 2022)