

# Khaldoun Abdel Samad

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## Personal Profile

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Dedicated university instructor with a proven track record in delivering exceptional education at both undergraduate and graduate levels. Known for innovative teaching methods, fostering critical thinking and achieving consistently positive student evaluations. A prolific researcher with numerous publications in reputable journals, contributing to the academic advancement of the field. Committed to mentorship and actively involved in university service, demonstrating a comprehensive approach to academia.

## Core Competencies and Skills

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- Management and Decision Making Skills
- Analytical and Critical Thinking
- Laws knowledge
- Business Analysis and Execution
- Time Management and Communication skills
- Strategy Building and Research
- Economic Writing
- Project management and Leadership
- Classroom administration
- Lesson planning
- Distance learning tools
- Problem-solving and multitasking
- Education
- Learning management systems
- Presentation tools
- Lecturing

## Experience

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### Head of Management • Beirut Court

2000- 2023

- Controlling the managerial, accounting, and human resources departments in Beirut Court.
- Implementing efficient processes and standards for operations, and overseeing the implementation of technological solutions.
- Overseeing expenses and budgeting to help the organization in optimizing costs and benefits.
- Mentoring and leading teams to achieve productivity, engagement and high quality performance.
- Formulating business strategies with fellow employees to ensure regulatory compliances.

### Manager and Economic Writer • Bel Mokhtasar Website

2019-Present

- Managing the economics section in the website, and controlling all content, shares and traffic.
- Checking and proofreading content for accuracy, editing and ensuring content is up to date.
- Researching new topics and addressing current issues internationally, while coming up with effective conclusions.
- Collaborating with professionals in the field to add to articles and blogs, and to optimize performance

### Economic Writer • Annahar

2019-Present

- Addressing economic topics and trends, and offering analysis, results and efficient results.
- Applying specialized economic knowledge in proffering solutions to real-world situations through providing vital information with financial, political, and social impact.
- Researching data/statistics to be analyzed to establish future economic trends and content.

**Freelance Writer • Al Joumhouriya Newspaper and Al Anbaa Website** **2019**

- Crafting quality content, using research skills on a variety of topics and industries.
- Uncovering emerging trends, targeting audiences, and ensuring accuracy and objectiveness.

**Business Instructor • AUCE** **2014**

- Collaborate with faculty members designing the sociology curriculum for departmental courses.
- Develop and teach undergraduate courses for department offerings serving major, minor and general studies.
- Evaluate and supervise student activities and performance levels to provide reports on academic progress.

**Business And Economic Instructor • AUL** **2022- present**

- Preparing and delivering lectures on topics such as financial accounting, principles of marketing, and operations management and economics.
- Compiling, administering, grading examinations, and maintaining students' records and attendance.
- Collaborating with members of the business community to improve programs, and with colleagues to address teaching and research issues.
- Master's theses supervisor.

## Academic Background

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**PHD in Business Management, Economics Specialized • Jinan University** **2019**

## Languages

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- English (proficient)
- Arabic (Native)

## Achieved Certificates

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| • Diploma in Project Management                             | 2018-2019 |
| • Financial Analysis Certification                          | 2019-2019 |
| • Foundation of Business Strategy Certificate               | 2018-2019 |
| • Managerial Accounting Certificate                         | 2018-2019 |
| • Teaching Management Techniques Certificate                | 2018-2019 |
| • Conduct Training Needs Assessment and Training Evaluation | 2018-2019 |

## Publications

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| • Crisis and Economic Cycles, Economic Scientific Research   | 2019 |
| • The Impact of recent Financial Crisis 2008 in Arab countries and its link with Foreign Direct Investment. Economic and financial Scientific Research | 2019 |
| • Lebanese Monetary and Financial Policies Facing the Financial and Economic Crisis, PHD Thesis  | 2019 |
| • The growing Chinese influence in the Middle East and its repercussions on American unity.  | 2024 |