

BADR HAMDACHE

51 Willowbank Crescent, Canley Vale, NSW 2166, Australia | • +61 413 361 634 | Badr.h199@gmail.com

Summary:

Dynamic and versatile professional with over a decade of experience in business leadership, strategic communication, and team development. Holding an MBA and a life coach certification, I excel at driving organizational success through effective teaching, motivating, and consulting. My expertise in Emotional Intelligence (EI), Communication, and Leadership has been honed through well-received seminars and discussions, fostering inclusive and progressive work environments. Recently, I have also enhanced my skill set with advanced training in human rights and child protection, and have delivered impactful lectures on community engagement. I am passionate about empowering individuals and businesses to achieve their full potential through strategic planning and innovative solutions.

Portfolio: Leadership | Education | Motivation | Training | Humanitarian Work | Business Excellence

Education:

- Master of Business Administration (MBA), Torrens University Australia | 2023
- Protecting Children in Humanitarian Settings, Columbia University | 2024
- Fundamentals of Project Planning and Management, University of Virginia | 2024
- Training of Trainer (TOT) in Human Rights, Discover Leader Academy | 2024
- UNICEF Certificate of Completion: Prevention of Sexual Exploitation and Abuse (PSEA) | 2024
- Successful Negotiation: Essential Strategies and Skills Certificate, University of Michigan | 2023
- Digital Marketing Certificate, Google | 2023
- Life Coaching Certificate, IAP, Career College | 2023

Additional Certifications:

- Certificate in Computer Applications, NSW Tafe
- Information Technology Proficiency, NSW Tafe
- Professional Development in Communicative Language Teaching - University of NSW
- Certificate III in Hospitality
- Certificate of Soccer Coaching for Youth (French Embassy in Lebanon)
- Competency in English – Michigan University

Work Experience:

Lecturer in Social Work Program in collaboration with Anera and Al-Rahma Hospital | April 2024

BLSC (British Language System Centre) - Lebanon | 2019 – Till Present

Business Consultant and Executive Member

- Conducting Lectures about Emotional intelligence, Communication, and Leadership.
- Teaching Conversational English and Business English to adult students.
- Developed and conducted job interview courses.

Love n Care Company (Business Consultant, 6 Months Contract) - Australia | 2023

- Leveraged business acumen to advise on strategic initiatives, boosting company performance.
- Implemented employee training programs, improving customer service and brand loyalty.
- Improved staff performance and implemented marketing strategies.

Hamdache Engineering (Construction Project Manager) | 2018 – 2023

- Secured favorable contracts, managed budgets, and ensured regulatory compliance for projects.
- Led project completion with expertise in quality control and collaboration.

Golden Jamal Supermarket Group (Business Consultant) | 2019 – 2023

- Boosted profitability through strategic buying/selling analysis and impactful marketing campaigns.
- Provided expert guidance and oversaw the development of marketing initiatives.

ALLC (American Lebanese Language Center) - Lebanon

- English Conversation Teacher (ESL Adult Students) | 2019 - June 2020

Baby Bounce (Managing Director) | 2015 – 2018:

I oversaw operations for 17 stores and 140 staff. I also negotiated deals with suppliers and property owners, conducted sales forecasting, and monitored sales and margins. I led staff recruitment and budgeting, provided training, and orchestrated marketing campaigns.

FroyoWorld Australia (Master Franchisor) | July 2012 – 2014:

Negotiated and executed the master franchise agreement. Supported franchisees, oversaw store setup, managed & trained staff, and implemented marketing efforts. Owned and managed two FroyoWorld stores simultaneously.

My Baby Warehouse (Founder/Director) | 2000 – 2014:

Established and managed 22 stores nationwide, overseeing 195 staff. Spearheaded strategic planning, budgeting, and staff recruitment. Negotiated with suppliers, secured favorable leases, and executed marketing campaigns for profitability. Managed inventory control, sales forecasting, and staff training.

Skills:

- **Business Leadership & Consulting:** Leading teams, strategic planning, and providing business advice to improve efficiency.
- **Communication & Training:** Delivering engaging presentations and workshops on EI and leadership; designing impactful training programs.
- **Project Management & Negotiation:** Managing projects from start to finish, ensuring quality and compliance, negotiating contracts, and managing stakeholder relationships.

Hobbies and Interests:

- Public Speaking and Youth Motivation.
- Enthusiastic reader and Avid online researcher.
- Fitness enthusiast.

Languages

- English: Fluent
- Arabic: Native Speaker

Referees:

Available upon request.